EMOTIONAL INTELLIGENCE

Master Self. Influence All.

Team Collective Coaching

Collective Intelligence & Systemic Performance

Mastering Group Dynamics
through Behavioural and Emotional Science.

Developed by **Nick Atzeni Ltd**

London based, operating Globally

Nick
Atzeni

The Foundation of Expertise
Nick is an integrative coach in Advanced Emotional Intelligence, operating on Executive Performance, with a focus on Mindset and Emotional Regulation, with specialised training from Harvard Medical School and the University of Oxford Business School.

Philosophy & Economics
Nick integrates ancient wisdom with modern leadership.
Trained at the School of Practical Philosophy and Economic Science, Nick helps Leaders understand the "human asset" within themselves and in their organisations.

Global Authority
A member of the Association for Coaching UK, Nick utilises psychometric **EQ assessments** registered with the British Psychological Society.
His influence spans four continents, having lectured for

- The Italian Chamber of Deputies (Rome),
- Strathmore Business University (Nairobi),
- SELA privately (Jeddah),
- Elite Organisations: Crystal Palace FC, Aston Villa Foundation, and the Royal Spanish Football Federation.

The Philosophy of Decision-Making
For a CEO, philosophy, mindset and emotional regulation are the ultimate tools for ethical **clarity and mental resilience**—enabling one to remain centred through potential, unexpected storms.

This ensures that every emotional investment leads to a **measurable return** in **performance** and **turnover**.

Best Candidates & Benefits

Most Suitable Ecosystems

- **Strategic Governance:**

C-Suite Boards and Executive Committees.

- **Operational Leadership:**

Mid-Level Managers, Team, and Group Leaders.

- **Transitioning Teams:**

Newly formed Departments, Mergers, or Project-Specific Task Forces.

- **High-Stakes Units:**

Professionals with direct subordinates and Focused Departmental Cells.

Expected Outcomes

- **Systemic Cooperation:** Elevating inter-member synergy and handling diversity through a shared strategic objective.
- **Impulse Governance:** Developing the collective ability to remain calm under high-stakes pressure and avoid reactive decision-making.
- **Ownership Culture:** Cultivating radical responsibility and accountability, eliminating "blame-culture" or finger-pointing.
- **Cognitive Openness:** Fostering a "Growth Mindset" where difficulties are decoded as opportunities and new ideas are integrated.
- **Diplomatic Intelligence:** Resolving conflicts through sophisticated communication—knowing exactly what to say and how to say it.
- **Relational Capital:** Building and sustaining strong professional bonds based on trust and mutual respect.
- **Active Decoding:** Moving from simple "hearing" to strategic listening, ensuring every voice contributes to the objective.
- **Conflicts De-escalation:** Mastering the art of identifying and defusing systemic friction and interpersonal tension before it impacts collective performance

Training Vision & Design

Training Vision

To equip the organisation with a **Comprehensive Spectrum of Human Understanding.**
Our methodology bridges theoretical neurobiology with weekly practical integration, specifically designed to align individual emotional intelligence with the complexity of a **Team's Dynamical Environment.**

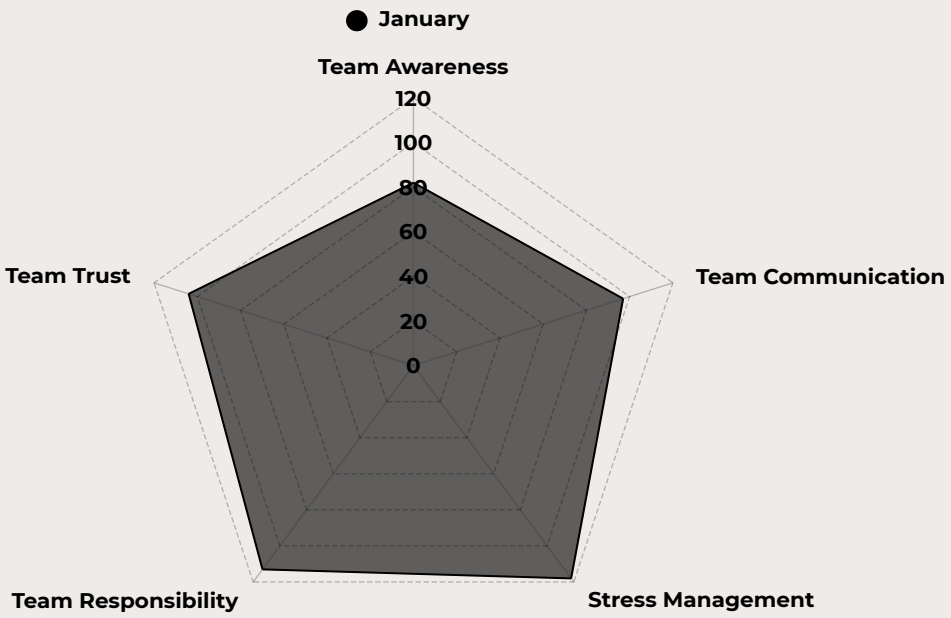
Training Design

- **Diagnostic Alignment:**
  - 2 Strategic Sessions (90 min each) with HR and Culture Leaders to define KPIs and Company-Value integration.
- **Team Analytics (Optional):**
  - Delivery of the Team EQ Assessment Report to map the collective emotional landscape.
- **Bespoke Curriculum:**
  - Custom-design of Slides, Handouts, and Interactive Class-Sessions tailored to Your Industry and Role-Specific demands.
- **Performance Traceability:**
  - Setting measurable statistical growth and wellbeing.

Evidence-Based: Measuring Transformation & ROI

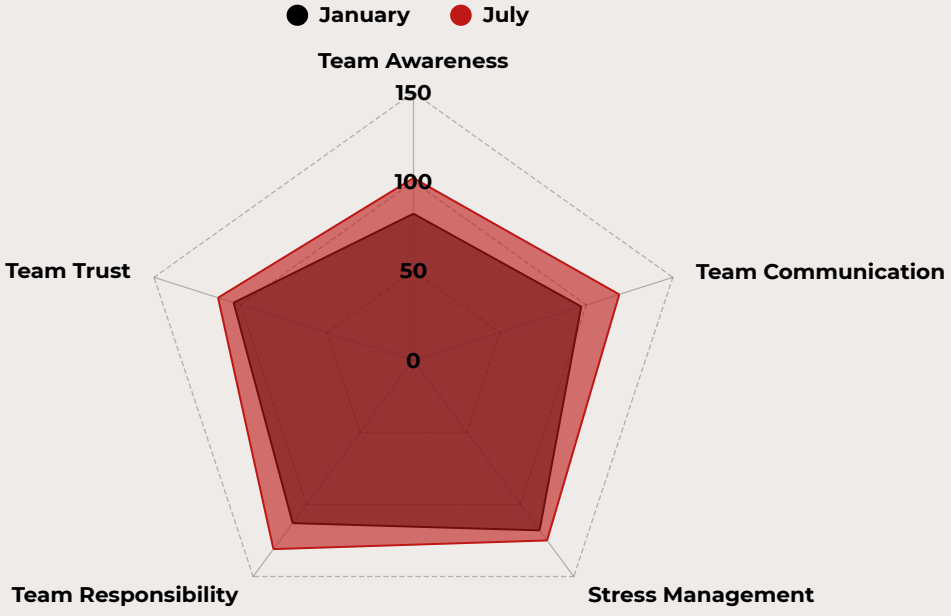
Transform intangible dynamics into measurable strategic assets

Through high-fidelity tracking of **10 Teams Skills** (Psychological Safety included), we provide a surgical map of the Team Collective progress.



Before and After

Our data-driven benchmarks ensure that every shift in **Team Identity** is quantified, ensuring traceable, high-stakes performance and long-term organisational health



Training Tailoring

The efficiency of a team is a measurable financial asset

The performance gap lies in Emotional and Systemic Intelligence.

Bespoke Precision

Each program is surgically tailored based on:

- **Industry Ecosystem & Role Mandates**
- **Selected Performance Indicators (KPIs)**
- **Measurable Statistical Performance**
- **Psychological Wellbeing Analytics (EQ-Tests)**

The Excellence Model

For the most transformative impact:
We recommend blending Individual One-on-One Coaching with Group Learning Sessions.

This **dual approach** fosters simultaneous **Self-Awareness and Team-Awareness,** allowing leaders to master their internal landscape while optimising multilateral interactions within the workspace.

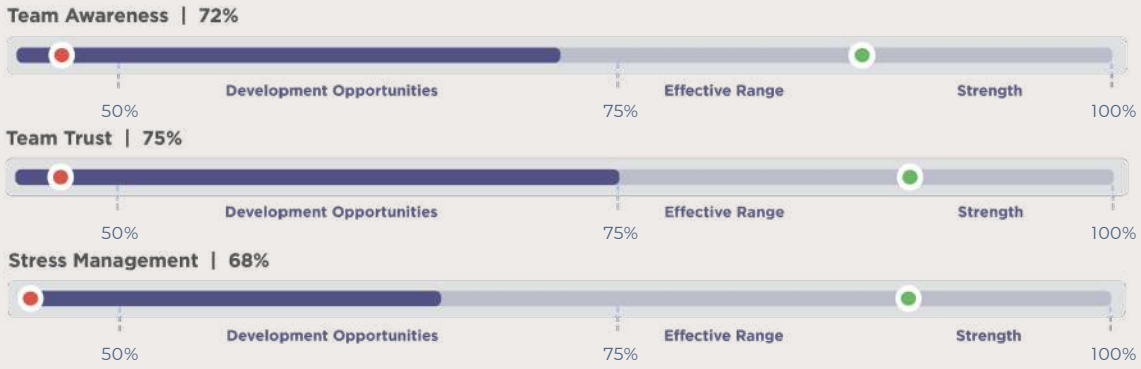
This report decodes the Team Inter-Relational Intelligence

Identifies the strengths and emotional blind spots that dictate the **team's operational momentum**

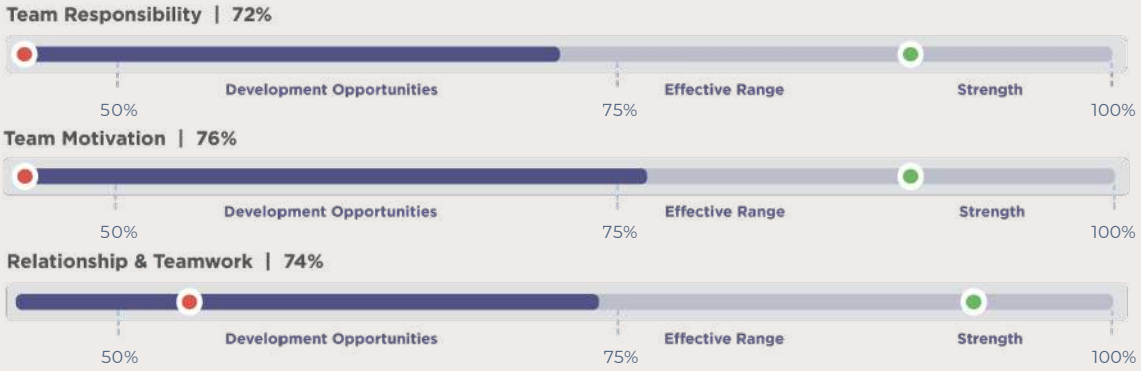
GROUP PROFILE SUMMARY

Total Team EC Score: 73 %

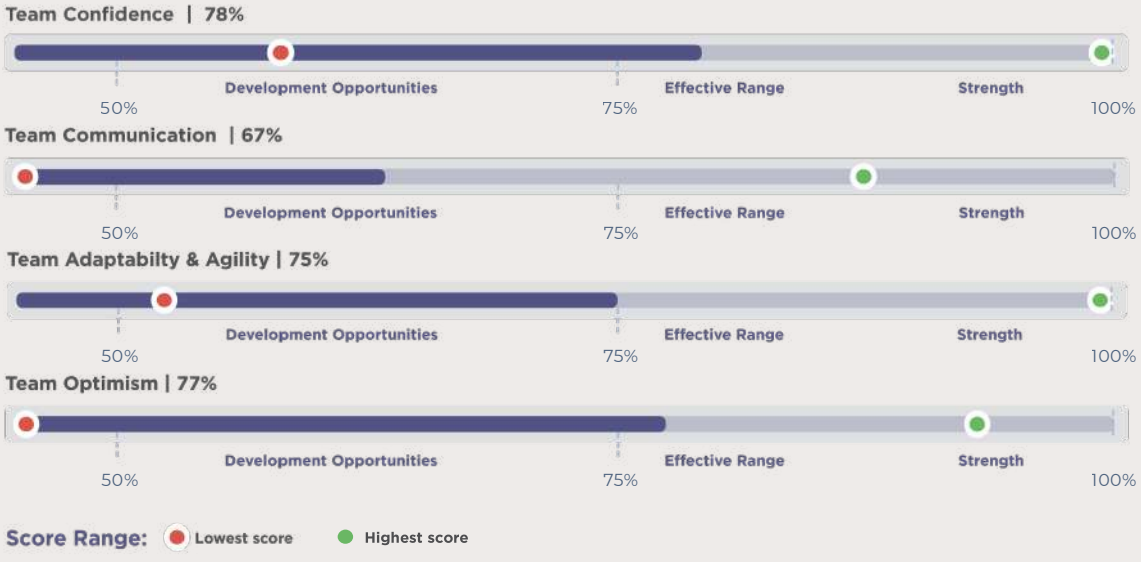
Psychological Safety



Team Identity



Team Efficacy



Score Range: Lowest score Highest score

Investment in Human Asset

Group Transformation Program

Investment Covers:

Strategic Architecture: Two + One 90-minute deep-dive sessions with Stakeholders/HR to align the training with Corporate Values and define bespoke KPIs.

Bespoke Curriculum Design: Full development of a 12-session training roadmap tailored to Your Industry and specific Team Dynamics.

Interactive Delivery: 12 Live Training Classes (Weekly or Fortnightly) focused on high-stakes emotional regulation and collective performance.

Knowledge Retention: 12 Bespoke Handouts and Executive Session Summaries delivered after each module to ensure long-term integration.

Performance Traceability: Full analysis of progress through selected Statistical and Wellbeing Indicators.

Program Fee (Up to 15 Candidates - over 6 months):

GBP 10,220 | EUR 11,787 | USD 13,680

(It's 57 GBP per participant, per 90-minute group session)

EQ Team Assessment (optional)

To gain a surgical understanding of the team's current emotional landscape, we recommend the **Team EQ Assessment.**

This diagnostic tool maps the collective dynamics, identifying the hidden drivers of team performance.

- **Systemic Analytics:**

Every team member participates in the assessment, generating a single, comprehensive **30-page TEAM EQ** Assessment (as per the sample above).

Investment per candidate:

GBP 140 | EUR 161 | USD 187 (Assessment fee)

Maximise the Impact

Individual Deep-Dives

While the Team Assessment maps the group's synergy, the most profound transformations occur when collective growth is paired with individual mastery.

- **ECR Self-Assessment Upgrade:** Integrate individual reports for each member to map their personal contribution to the team's dynamics.
- **ECR 360 High-Stakes Upgrade:** For key leaders within the group, activate the 360-degree feedback for a full audit of their leadership impact.

Remarks

The ultimate competitive advantage isn't found in software, but in **Systemic Human Intelligence**.

A team's success is no longer defined by individual talent, but by the emotional resonance and psychological safety of the collective.

Investing in Your human assets is a **high-stakes strategic decision** to replace friction with flow and reactivity with intentionality.

By mastering the **neurobiology of leadership**, You transform Your organization's internal landscape into a resilient, high-performance ecosystem.

"The future belongs to leaders who treat humanity as their most precise analytical tool"

Let's build that future together

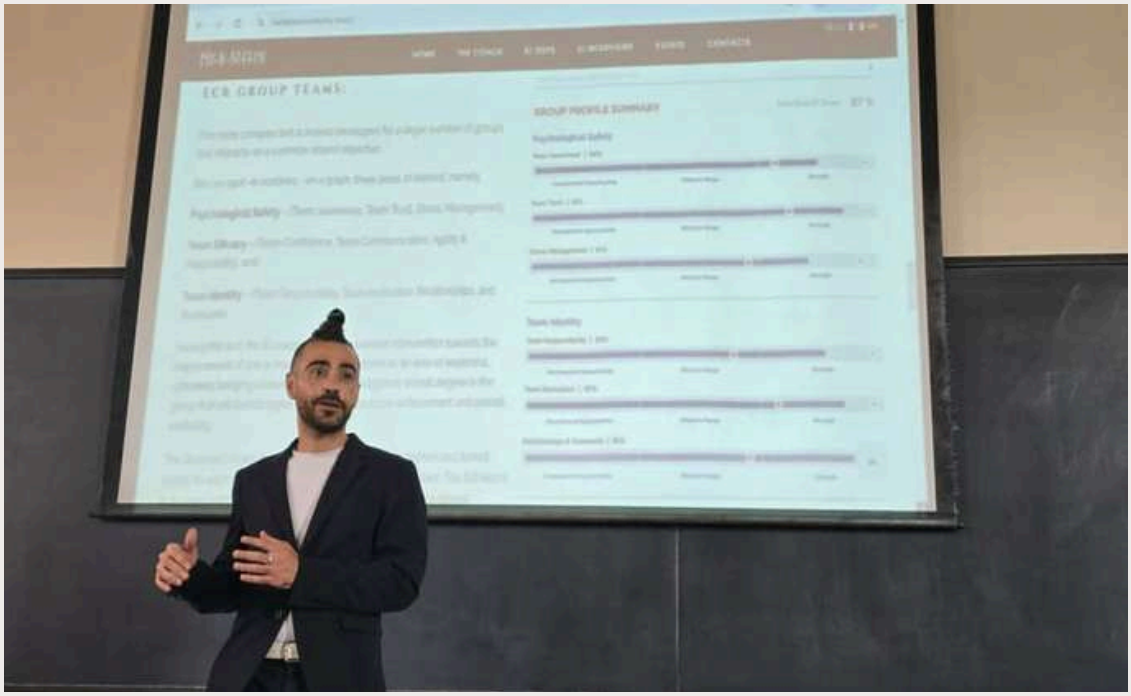
Business Data on EQ as Competitive Advantage

Numbers don't lie. Human dynamics dictate the bottom line.

*"Psychological safety is the engine of performance. Teams with high levels of interpersonal trust and emotional intelligence are **40% more productive** and show a 27% reduction in turnover."*
[Harvard Business Review / Amy Edmondson]

*"Teams that master emotional regulation defuse destructive conflict **3 times faster** than average, allowing them to remain focused on strategic objectives rather than interpersonal friction."*
[MIT Sloan Management Review]

*"Companies that invest in developing team-wide emotional intelligence report a **22% increase in annual profitability**, driven by higher engagement and more effective cross-functional cooperation."*
[Gallup / Workplace Analytics]



Certificate of Attendance

Individual Certificate of Attendance will be awarded to each Candidate with a detailed description of the topics discussed and a commentary section from the Coach

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This is part of the 2026 Packages:

- One-on-One Coaching
- **Team Training Coaching**
- Sports Environment(s)
- Onboarding EI Coaching
- EI Coaches Training
- EI & Self-Awareness Course

Thank You for Your time and interest in advancing **Human Softer Abilities.**

Let's Emotional Intelligence be Your strategic advantage

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